

Moving Forward

ANNUAL REPORT FY 23







Gold Transparency 2023 Candid.

#74224

ECHO would like to thank John Olsen and other volunteers and supporters who contributed photos for this publication and Intern Payton Davis for recording the client stories





ECHO is Moving Forward and Looking Forward to New Opportunities to expand our assistance

Fiscal Year 2023 was an exciting time as ECHO volunteers worked many hours to establish a Client Choice Food Room, purchased and learned how to drive our new van, welcomed Summer Interns, held our first Volunteer picnic and welcomed a new Executive Director.

After a successful Pilot Program to test the feasibility of setting up a Client Choice Food Program, the Food Team with much assistance from the Facilities Team and Counselors, converted our Food Room from a storage area to a store like room where clients can "shop" for food items their families are accustomed to eating. The program has been a big success with Clients and Volunteers.

Thanks to a grant from Fairfax County and a generous discount from Sheehy Ford, ECHO was able to purchase a Ford Transit Van. The van allows our Volunteers to pick up and deliver food and other items in quantities we could not accommodate in a private car and is a rolling advertisement for ECHO.

One of our Board Member congregations, Abiding Presence Lutheran Church, has a program for summer paid internships for college students. This year, ECHO was offered the opportunity to place two interns, one with an interest in Social Work and one interested in Communications. ECHO benefited greatly from the Interns' enthusiasm and education and we look forward to welcoming interns next summer.

Since ECHO Volunteers work different days and in different areas of the building, we may not have the opportunity to talk to and get to know other Volunteers. The Volunteer picnic provides a great opportunity for Volunteers to meet and get to know other Volunteers and exchange Client stories.

After four years as ECHO Executive Director – and steering ECHO through the pandemic – Anita King stepped down as Executive Director to join her husband in Germany. Thanks to Anita's leadership in efforts to strengthen ECHO programs, ECHO was able to operate without an Executive Director until Mike Baier stepped forward to become the new Executive Director. Under Anita's and Mike's leadership ECHO continued to provide the assistance our clients need and expand the range and scope of assistance we offer.

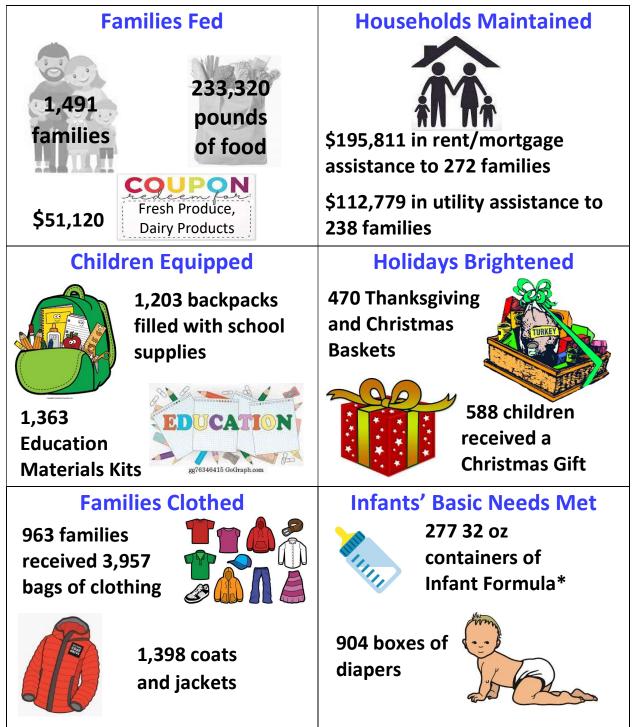
Whether you are an ECHO Volunteer, a Donor or a community resident wanting to know more about ECHO, we hope that the following pages will inspire you help ECHO help others.

Bob Vitter President Mike Baier Executive Director





Your Generous Donations Made This Possible



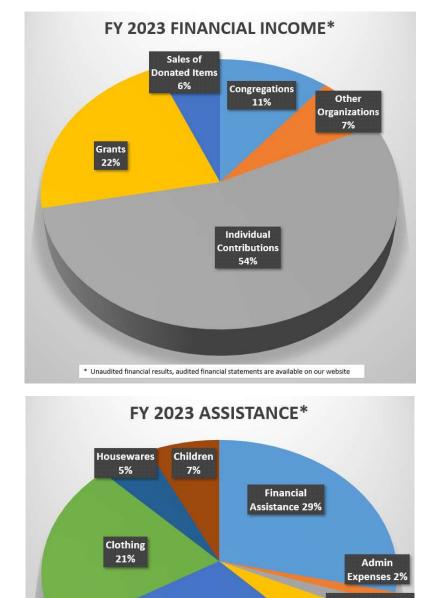
* Formula distributed in partnership with First Baptist Church of Springfield





FY 2023 Financial Summary

ECHO is able to provide much needed assistance to families in our community because of the generosity of many, many donors that contribute In-Kind (food, clothing, housewares, school supplies) items as well as financial contributions.



* Unaudited financial results, audited financial statements are available on our website

Food

29%

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To Other

Organizations 1%

Holiday Programs 6%





Ecumenical Community Helping Others Mission, Vision and Values



After a period of reflecting on the current needs in our community and the role ECHO can play in meeting these needs, the Executive Committee revised our Mission and Vision statements and added a Values statement. The draft statements were presented to and approved by the ECHO Board. The statements below will help guide a reassessment of the assistance we currently provide and identify potential additional assistance that fits within our Mission and Values.

Mission:

ECHO provides assistance to individuals/families in need within the Burke/Springfield community by offering food, clothing, housewares, and financial assistance for housing/utilities.

Vision:

A community where ECHO partners with religious, civic, commercial, and governmental entities to identify and address unmet human needs, assists clients to access services that ECHO does not routinely provide, and reinforces, rather than duplicates, services provided by other organizations.

Values:

We commit to and embrace our long-standing core values of Service, People, and Innovation:

Service: We endeavor to strengthen our community by assisting all members of the community in achieving an acceptable standard of living. People: We value our donors, volunteers, and clients, and strive to treat all with respect and grace.

Innovation: We foster efficiency in delivering assistance through innovative solutions that include the assessment of existing processes and integration of new technologies where appropriate.





ECHO's Impact

For over 50 years, ECHO has sought to bring a level of care and assistance to residents in our community. For some, this is a one-time helping hand in a time of crisis. For others, the help rendered by ECHO has allowed for continuity in a family's ability to meet basic needs. Seeing the long-term outcome of these efforts brings meaning to ECHO's Values. Two stories from the children of clients show the longterm impact of these values for our community:

One family supported by ECHO for several years was able to celebrate the graduation with distinction of their eldest daughter from a Virginia university this past June. In a return visit to ECHO with her mother after graduation, the young woman saw a tray of bread located near the entrance. Tears came to her eyes as she recounted the times when her mother would return home from ECHO with groceries. Realizing that without ECHO's support for basic needs, her chance at the path to success she had found may not have been possible. The newly graduated student thanked ECHO for helping her get to where she is today.





A few months ago one of ECHO's counselors was at home awaiting the completion of a home repair. As she began to strike up conversation with the technician, she discussed how she needed to leave for her work at ECHO. As she was explaining this, the technician turned around with an overwhelmed look on his face. He explained to the counselor of the times his mother would go to ECHO as he was growing up in an effort to provide food for her family. The man explained how ECHO helped his family overcome barriers such as food and clothing insecurity. He shed light on the fact that he might not have made it to the place he is in today without the support as well as aid offered by ECHO to him and his family when he was a young boy.





FY 2023 Highlights Moving Forward







In Appreciation

Business and Organization Sponsors

Cardinal Plaza Shell Language on Demand Bangladeshi Community Fresh World Sheehy Ford Sheehy VW/Subaru Alpha Beta Alpha Omega Chapter, Alpha Kappa Alpha Sorority Merry Maids

Special Sponsors

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- Clifton Community Women's Club
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- Malek's Pizza Palace
- McGavin Group
- MightyMeals, Burke
- Nothing Bundt Cakes
- Springfield Franconia Lions Club
- TDS Writing Solutions, Inc.
- Thermo Quick, Inc.
- Welcome Club of NOVA
- VFW Post 7327





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